



Department
of Health &
Social Care

Simon Corben
NHS Estates
NHS England - Improvement
Quarry House
Quarry Hill
Leeds LS2 7UE

4 September 2019

Directors of Estates and Facilities
Assistant/Associate Directors of Estates and Facilities

nhsi.estatesandfacilities@nhs.
net
W: improvement.nhs.uk

NHS Trusts – P22 Users

Via E-mail and the E&F Collaboration Hub

Dear Directors

**New ProCure 2020 (P2020):
National Framework Agreement for Design and Construction in England**

The ProCure22 (P22) framework is a multi-supplier capital construction facility run by the Department of Health and Social Care for the NHS and social care sector. This is now due for renewal. The Framework Delivery Team at the Department is now starting the process of developing the replacement P2020 framework to be in place by September 2020 before the existing arrangement expires.

NHS England and NHS Improvement, through the NHS Estates Team will be working closely with the Department's Framework Delivery Team to support development of the new framework.

The purpose of this letter is to seek your active participation in the process and to help plan the new framework's structure. Your thoughts and ideas are important to us. We also want to ensure that through this procurement initiative we maximise best value potential through collaborative procurement across the NHS.

The new framework will be a procurement method for the design and construction of NHS and social care capital build and refurbishment schemes. The types of schemes typically delivered under the existing framework include:

- community hospitals;
- primary care centres;
- mental health units; and
- acute services such as cardiac care and out-patient units.

Facilities have also been delivered for special health authorities such as the National Blood and Transplant Service.

NHS England and NHS Improvement



P2020 will facilitate a collaborative working relationship between the NHS, social care (including charities) and the construction industry to deliver improvements in value for money in capital build and refurbishment projects.

Building on the success of the existing P22 Framework

We are keen to build on the success of the existing framework which is used extensively by NHS trusts and contributes significantly to the savings required across the NHS. There are many elements to consider in planning the new framework. We are particularly keen to give existing P22 users across the NHS network and potential new users the opportunity to provide information on how the new framework can best meet your requirements to ensure maximum usage of the new facility when it is up and running.

Our aim is for the new P2020 to be the framework of choice for the NHS and considered as the first port of call to meet your requirements for capital build and refurbishment schemes.

P2020 NHS User Workshop

We will be holding two NHS user workshops as part of the procurement planning phase. The workshops will help the Framework Delivery Team to develop the procurement strategy for the new framework. This will include plans for pre-procurement market engagement to inform the market of both plans and expectations. The market will also be given the opportunity to provide new and innovative ideas or alternative service delivery approaches which can help inform the final procurement approach.

Why get involved?

If you are a current or potential user of the existing framework, or in an NHS trust which is reviewing existing and/or future arrangements for procuring construction projects, then there are direct benefits in participating in one of the workshops. This will help to ensure that the structure of the framework fully reflects and supports the delivery of future requirements for construction projects working collaboratively with the contractors admitted to the new framework

Working Group Workshop

The workshops will take place on Friday 4 October as follows;

Morning Workshop (9:30am until 12:30pm)

Department of Health and Social Care
Room 4/5
39 Victoria Street
London SW1H 0EU

Afternoon Workshop (2pm until 4:30pm)

BIS Conference Centre
Rm C19
1 Victoria Street
London SW1H 0ET

Both workshops will follow the same format and will:

- outline the expectations and focus for the event;
- review the existing framework provisions and discuss the structure of the new framework to optimise usage; and
- Set out the indicative procurement timetable for putting the new framework in place to include pre-procurement market consultation.

To register your interest and confirm attendance at the workshop, please e-mail Steve.Clarke@dhsc.gov.uk by **Friday 20 September 2019**. *In doing so it would be helpful if you could indicate your preference for the morning or afternoon session (or either).* We also need to limit this to one representative per NHS trust.

Both workshop attendees and those unable to attend are invited to complete the attached questionnaire. The purpose of this questionnaire is to explore NHS reaction to the existing P22 framework agreement and to help understand how the structure and operation might be improved. We hope to identify critical success factors and potential barriers in order to inform the formal procurement process for the successor arrangements. To maximise the success of the new P22 framework, we request that you are open and honest in your responses.

Please return the completed questionnaire by email to: Steve.Clarke@dhsc.gov.uk by **Friday 20 September**.

Yours faithfully

A handwritten signature in black ink, appearing to read 'SC', is centered on a light gray rectangular background.

Simon Corben
Head of Profession and
Director of NHS Estates